



# *Create Your Podiatric Future Today*

AAPP SUMMER CONFERENCE | JUNE 20-23, 2018 | COLUMBUS

# Welcome

For more than 50 years, the American Academy of Podiatric Practice Management has partnered with podiatrists and their staff to create premier practices to serve their patients while also being profitable businesses. Over those years, thousands of podiatrists have attended AAPPM conferences to learn, not only from the presenters, but also from each other.

On June 20-23, 2018, the AAPPM Conference in Columbus, OH will be your next opportunity to elevate your practice to the next level.

Our keynote speaker is Mr. Nick Morgan who is an American hero. Mr. Morgan is a Purple Heart recipient after his convoy was attacked in Iraq. After returning to the United States, he has been actively working with wounded warriors throughout our country. Nick recognized the dire straits that many of his fellow veterans found themselves in and created an opportunity to help them. Mr. Morgan is from outside the realm of podiatry but the lessons he will share are certainly pertinent to our practices. You will hear him discuss how he leveraged training through apprenticeships to educate, assist and employ his fellow veterans. You do NOT want to miss this presentation!

We are also featuring two **brand new** half-day workshops. The first one, sponsored and presented by the Rhett Foundation, will focus on dermatologic pathology. The second workshop will be presented by healthcare attorney John Leardi, Esq. and members of his firm. These workshops will add to your practice both on the clinical aspect and ensuring compliance.

Don't miss out on joining your colleagues with similar sized and structured practices to learn from one another during our mastermind sessions. We will have fantastic facilitators moderating each group and our consultants and corporate partners will be rotating through to offer their advice and expertise.

This is just the tip of the iceberg! We will be hosting full-day workshops on Marketing as well as Coding and Compliance. Specialized tracks for Executive Managers and Medical Assistants will be offered on Friday. When you add to that the interactive panels on the topics facing the profession and the fellowship that only comes from an AAPPM meeting and you have a jam-packed weekend!

Be sure to register TODAY to take advantage of the early registration rate, receive more significant savings if you register 3 or more people from your office. You don't want to miss unrivaled professional experience. We look forward to welcoming you to Columbus!



# General Information

## REGISTRATION

The registration fee includes all educational sessions as well as meals, and refreshment breaks (excluding dinner) throughout the conference. For a list of all registration fees, please refer to the registration form at the end of this brochure.

## INTENDED AUDIENCE

This conference will be of interest to podiatric physicians, executive managers, and medical assistants.

## CONTINUING EDUCATION

The American Academy of Podiatric Practice Management (AAPPMP) is approved by the Council on Podiatric Medical Education (CPME) as a provider of continuing education in Podiatric Medicine. This program has qualified for 25.25 continuing contact hours. Please note the maximum number of credits an attendee can receive are 17.0 continuing education contact hours. CECH approved hours will be listed by lecture in the detailed agendas on the AAPPMP website.

No commercial interest provided financial support for this continuing education activity.

AAPPMP will be offering 6.0 CE credits for the Executive Manager CMOM-POD certification. PMAC credits are currently pending with ASPMA. Please visit [www.aappm.org](http://www.aappm.org) for continued updates.

## JOIN US! AAPPMP MEMBERSHIP MAKES SENSE

Members of the AAPPMP will recoup their investment through a multitude of discounts on products, services, conference fees, and practice enhancement programs. Find out firsthand how the positive, sharing attitude, of our leadership and members, along with our unique practice management meetings, mentoring programs, and many other educational resources can help you change your practice and change your life.

For membership information, visit us online at [www.aappm.org](http://www.aappm.org), e-mail: [office@aappm.org](mailto:office@aappm.org), or call us at 517-484-1930. We look forward to welcoming you to the AAPPMP family!

The early bird rate expires May 23. Register before then to receive significant savings. See page 11 for more information.

## PARKING

The hotel offers valet parking and self-parking at the Chestnut Street Garage located one block south of the hotel.

## ATTIRE

The suggested dress for all events is business or business casual.

## ACCOMMODATIONS

The Hyatt Regency Columbus is the venue for our Summer Conference and is located at 350 N. High Street Columbus, OH 43215. The hotel is offering a special guest room rate of \$148 for the AAPPMP attendees until May 23, 2018. After this date, the hotel will not offer the discounted rate and may no longer have rooms available. To make your reservation, call 614-463-1234 and mention you are with AAPPMP. To make hotel reservations online, visit [www.aappm.org](http://www.aappm.org).



# Schedule

## THURSDAY, JUNE 21

8:00 am – 9:00 am

### KEYNOTE ADDRESS: ENGAGEMENT THROUGH MEANINGFUL EMPLOYMENT

*Nicholas Morgan*

Nicholas Morgan is a veteran, entrepreneur and founder of Adaptive Construction Solutions. A series of events placed Nicholas on a journey to impact hundreds of lives through meaningful employment. In an inspiring session, learn how instilling self-confidence and providing opportunity has led to employee engagement and loyalty.



Nicholas served as an intelligence analyst and paratrooper in the US Army. In 2006, while leading a mission in Baghdad, a roadside bomb detonated wounding Nicholas and two others. For his actions, he was awarded the Bronze Star and received the Purple Heart.

After transitioning from the military, Nicholas started a commercial insurance agency focused on the construction industry. In the ensuing decade, Nicholas observed his clients struggle with workforce needs. He also knew many veterans had difficulty finding long-term employment. In 2016, Nicholas founded ACS to provide solutions for both. ACS leveraged the apprenticeship model to instill confidence in individuals looking for meaningful careers as skilled professionals. The ACS team operates one of the fastest-growing apprenticeship programs in the nation.

9:00 am – 5:30 pm

### GENERAL SESSION | 2.75 CECH

Attendees will all come together to hear a superb lineup of practice management experts sharing best practices that offer superior results. Come with an open mind to accept new ideas and a LOT of paper to capture all your top takeaways!

1:30 pm – 6:30 pm

### LYMPHEDEMA, SWELLING, EDEMA, CVI: THE OVER LOOKED PATIENT | 4.75 CECH

Every day, in our profession, patients seek our assistance with swollen legs. Most physicians will breeze over this patient, as someone they cannot or do not know how to help. In this turn-key workshop we will teach you how to examine, test, diagnose, and treat patients with lower extremity edema. You will learn how to improve patient outcomes and your patient's quality of life. With the knowledge to treat these patients, you are adding more revenue to your practice.

7:00 pm – 9:00 pm

### PRACTICE MANAGEMENT OF THE PEDIATRIC PATIENT | 2.0 CECH

*Roberta Nole, MA, PT, Cped; Nicholas Pagano, DPM and Tracey Toback, DPM*

This workshop has the nuts and bolts of building a thriving pediatric practice. From attracting pediatric patients to focusing on appropriate treatments for the child, you will leave this session with an enhanced understanding of treating this important demographic.

7:00 pm – 9:00 pm

### MISSED OPPORTUNITIES AND UNDER UTILIZED SERVICES: DRIVING PRACTICE GROWTH AND PATIENT SATISFACTION THROUGH EVIDENCE BASED PROTOCOLS | 1.0 CECH

*Jonathan Moore, DPM, MS*

In this session covering a wide range of everyday practical Practice Management, Dr. Jonathan Moore will share valuable pearls, coding tips, DME compliance tools, and much more surrounding the topic of in-office wound care and Diabetes Management. Moore will focus on wound dressing DME utilization and compliance along with reimbursable compression garment therapy, featuring some new and exciting products on the market. Moore will highlight and share pearls and tools on how to practice more comprehensively to make sure you and your staff don't miss opportunities that many doctors often ignore.

### CMOM-POD CANDIDATES

*You must be enrolled in the CMOM-POD program to attend.*

9:00 am – 1:00 pm

### CMOM-POD REVIEW COURSE

Our experts will help you review all the material you have been studying and answer any of your questions to prep you for testing. We will be covering office compliance, practice administration, employee relations, financial management, managed care delivery system, medical marketing, DME, insurance and billing.

3:00 pm – 7:00 pm

### CMOM-POD CERTIFICATION EXAM

It's the moment you've been waiting for—testing for your certification! You can do it! Best of luck!



## FRIDAY, JUNE 22

7:00 am – 8:00 am

### **ADDING ANCILLARY SERVICES EFFECTIVELY TO YOUR OFFICE WORKFLOW**

*Craig Thomajan, DPM*

How to add value based ancillary services to your practice that patients are willing to pay for using the Lean Principle.

### **REAL ESTATE CONTRACTS AND LEASES**

*Sev Hrywnak, DPM*

Looking to purchase an office building for your practice or looking for a fair lease? We will examine the intricacies of real estate contracts and leases that a physician should be aware of.

8:15 am – 9:30 am

### **BREAKFAST AND LEARN | 1.25 CECH**

Consistently an AAPPm favorite, these sessions will give you and your colleagues an opportunity to interact about top takeaways from the meeting so far, as well as challenges that are faced in practice. You will have takeaways and pearls that you can implement in your office immediately on Monday morning. We recommend separating your office, so all attendees can speak freely. All rooms will be covering the same questions provided by AAPPm Board.

10:00 am – 10:30 am

### **BREAKFAST AND LEARN WRAP-UP | 0.5 CECH**

All attendees will join in our general session and review the comments and concerns of the individual breakout rooms and the solutions provided.

10:30 am – 2:30 pm

### **THINK LIKE A CEO**

*John Guilian, DPM, MS; Jay Henderson and Rem Jackson*

The business decisions that physicians face in today's environment can sometimes be as impactful as their clinical decisions. In this 3 hour highly interactive and experiential workshop, you will learn fiscally responsible decision-making skills and then participate in a team-spirited case study to put your skills to work in your new role as a CEO!

2:30 pm - 2:45 pm

### **BOARD INTRODUCTIONS AND AAPPm NEWS**

2:45 pm - 3:15 pm

### **PRACTICE MANAGEMENT PEARLS**

*AAPPm Board of Trustees*

Our afternoon is going to wind down with rapid-fire practice management pearls presented by the AAPPm Board of Trustees. These are going to be short, easy-to-implement ideas ready to implement when you return to the office Monday morning.

#### **HERE'S A PREVIEW**

For detailed agendas with individual lecture descriptions and CECH hours visit us at [www.aappm.org](http://www.aappm.org).



# Schedule

## FRIDAY, JUNE 22 (CONTINUED)

3:15 pm - 3:30 pm

### MONDAY, MONDAY

*John Guiliانا, DPM, MS*

By now we're at the midpoint of the conference and your head is probably exploding with information overload! We're going to take some time to regroup and discuss how to process this information to allow you to implement. After all, taking notes isn't going to help you unless you put them into action!

4:00 pm – 5:00 pm

### MASTERMIND MASH SESSIONS

Join your colleagues as each specialty group addresses challenges that they face in practice and receive suggestions and advice from the moderator and all attendees. Be sure to bring your most pressing concerns. Groups will be broken into Solo Practitioners, Small Groups of 2-3 Physicians and Large Groups of 4 or more.

10:30 am – 5:30 pm

### EXECUTIVE MANAGER TRACK | 6.0 CMOM-POD

Are you a newly appointed executive manager looking for a crash course in podiatry practice management? Or, are you a seasoned veteran with years of experience looking to learn something new,

stay up to date in the industry, or refine a specific skill set such as office culture, motivation, or teamwork? If you answered yes to any of these questions, you do NOT want to miss this track! The track is designed specifically for your distinct role within the office. Physicians, fellow managers, and industry professionals will teach you how to overcome common challenges you face as an executive manager including staffing, human resources, and employee relations. The track will conclude with an exclusive executive managers mastermind round table session, so bring your questions and queries!

10:30 am – 5:30 pm

### MEDICAL ASSISTANT TRACK | PMAC CREDITS PENDING

Medical assistants are an essential part of your office and if trained properly can help meet your goals and grow your practice...but then who has time to train when our focus is treating patients, finishing notes, and sending out claims? That's why the AAAPPM has designed this track as a quick and convenient way to train your front and back office team! Industry leaders will train your assistants on crucial clinical and administrative skills to increase patient satisfaction and compliance, improve office flow and efficiency, and decrease costly and time-consuming errors.



## WINE TASTING AND NETWORKING FUNDRAISER

Join us for a relaxing evening. This is a social event with your colleagues, AAPPM leadership and speakers. You will have the opportunity to sample different wines. Our goal is to help raise money to support the educational work the AAPPM supplies to the student practice management clubs at podiatry schools. These funds support practice management curriculum and initiatives, scholarships, leadership and development. Donations of \$25 or more are encouraged, however, all donations are welcome and very much appreciated.

Sponsored by The Rhett Foundation, Top Practices and SureFit



## SATURDAY, JUNE 23

7:15 am – 8:15 am

### **CODING 101 | 1.0 CECH**

*Gisele Saenger, BA, MISM, PM and Mary-Ellen Schimmoller*

Prepare for our full-day Coding and Compliance Workshop by refreshing the basics of coding. Topics to be covered include proper E & M selection, modifier usage, correct coding initiative, and much more.

7:15 am – 8:15 am

### **DISPENSING MEDICAL-GRADE PRODUCTS TO ENHANCE PATIENT COMPLIANCE AND RESULTS | 1.0 CECH**

*Andrew Schneider, DPM*

There is a wide array of products from pads, to braces, to creams that we can and should dispense from our office. We will explore how to approach patients to eliminate the feeling that we are “selling” and look at some of the top products that are most effective to carry in the office.

8:30 am – 12:30 pm

### **DERMATOLOGICAL MANAGEMENT OF THE FOOT AND ANKLE | 3.5 CECH**

*Brad Bakotic, DPM, DO and Bryan Markinson, DPM*

Dermatology is an often-overlooked area of the foot and ankle. Too often practitioners are focused on deformities, injuries, and other “front and center” pathology. Drs. Bakotic and Markinson, on behalf of the recently formed Rhett Foundation, will share cases of dermatological pathology. Not only will these sessions lead to better patient care, it leads to superior practice management.

8:30 am – 5:30 pm

### **CODING AND COMPLIANCE | 7.0 CECH**

Keeping up with compliance requirements and proper coding is a must for any practice. Are you properly coding for the services you currently perform? Is your documentation for these services complete? What services can you add to improve the care you provide while also adding to the success of your practice? These questions will be answered, and more. MIPS essentials will be covered as well... described so you can actually understand!



8:30 am – 5:30 pm

### **COMPREHENSIVE APPROACH TO MARKETING YOUR PRACTICE**

Our last few surveys made it clear... you wanted more marketing!! Ask and you shall receive, we are happy to bring you a FULL DAY Marketing workshop. In this workshop, we will cover all aspects of marketing your practice, from your website, to practice newsletters, to public relations. This workshop will leave no stone unturned for a true 360-degree view of everything you need to market your practice. Even the most advanced marketers at the conference will walk away with new and valuable information.

1:30 pm – 5:30 pm

### **AAPPM HEALTH LAW SYMPOSIUM 2018 | 0.5 CECH**

*Kristen Basista, Esq., Vincent Buttaci, Esq. and John Leardi, Esq.*

Medicine and law can be a scary combination. Our team of healthcare attorneys realize that and have prepared a half-day symposium to make the law approachable. Touching on topics such as revenue cycle management, practice mergers, and contracts, you will come away with a better understanding. There will be discussion of audits and regulatory issues as well, but there will be ample time to have your questions answered.

#### HERE'S A PREVIEW

For detailed agendas with individual lecture descriptions and CECH hours visit us at [www.aappm.org](http://www.aappm.org).



# Complimentary Consultations

Take advantage of a complimentary consultation with one of our experts! Please contact the consultants directly to schedule your appointment during the conference.

## **ADVANCED CAPITAL ADVISORY GROUP, LLC**

Contact: R. Paul Wilson, CRPC  
Email: paul@advancedcapitaladvisory.com  
Website: www.advancedcapitaladvisory.com

## **BUTACCI, LEARDI & WERNER, LLC**

Contact: John W. Leardi, Esq.  
Email: jwleardi@buttacilaw.com  
Website: www.buttacilaw.com

## **COLLABORATIVE PRACTICE SOLUTIONS**

Contact: John Guiliiana, DPM, MS  
Email: john@collaborativepracticesolutions.com  
Website: www.collaborativepracticesolutions.com

## **HEALTHY OUTCOMES**

Contact: Josh White, DPM, Cped  
Email: josh@healthyoutcomes.net  
Website: www.healthyoutcomes.net

## **INDEPENDENT NETWORKING GROUP**

Contact: Mary-Ellen Schimmoller  
Email: info@ingstrategies.com  
Website: www.ingstrategies.com

## **PARADOCS MEDICAL REVENUE CENTER, INC.**

Contact: Gisele Saenger, BA, MISM, PM  
Email: gisele@paradocsmrc.com  
Website: www.ParaDocsMRC.com

## **PRACTICAL PRACTICE MANAGEMENT**

Contact: Tina Del Buono, PMAC  
990 Sonoma Ave #8  
Email: gotopppm@gmail.com  
Website: www.gotopppm.com

## **PROVIDER RESOURCES, LLC**

Contact: Mike Crosby, MBA  
Email: mcrosby518@gmail.com  
Website: www.providerresources.com

## **REAL TALENT, INC.**

Contact: Jay Henderson  
Email: jay@dpmhiring.com  
Website: www.dpmhiring.com



## **TEN TOES MARKETING**

Contact: Sarah Breymeier  
Email: sarah@tentoesmarketing.com  
Website: www.tentoesmarketing.com

## **TLD SYSTEMS**

Contact: Mike Brody, DPM  
Email: mbrody@tldsystems.com  
Website: www.tldsystems.com

## **TOP PRACTICES**

Contact: Rem Jackson  
Email: Rem@TopPractices.com  
Website: www.toppractices.com

## **VICTORY PUBLIC RELATIONS**

Contact: Andrea Samacia Mullan  
Email: andrea@victorypublicrelations.com

Please visit [www.aappm.org/consultant-partners](http://www.aappm.org/consultant-partners) for more information.





# Educational Objectives

After each program, attendees will:

**UNDERSTAND** the important role of dermatological testing and procedures in diagnosing and treating the most common foot and ankle dermatological conditions more effectively.

**IMPROVE** their knowledge of how to effectively perform a biomechanical examination, prescribe custom orthotics, and improve patient acceptance and compliance.

**IMPROVE** their ability to assess which treatment options are best suited for wounds commonly seen by podiatrists; and increase understanding of the proper application of various wound care products, the importance of using wound care protocols, and how dispensing wound care products can improve patient care and compliance.

**UNDERSTAND** MIPS, MACRA, and Alternate Payment Models to properly perform and report measures and ensure any financial penalty can be avoided.

**BETTER UNDERSTAND** the clinical needs and applications for lower extremity compression garments and the impact these products can have on improving patient care.

**LEARN** how incorporating In-Office Dispensing into practice treatment protocols helps to produce better clinical outcomes and improves patient compliance.

**UNDERSTAND** the critical role that developing and implementing clinical treatment protocols plays in enhancing patient care and compliance.

**UNDERSTAND** the unique considerations and challenges to treating the pediatric patient.

**LEARN** the legal and compliance considerations involved in running a podiatric practice.



# Local Attractions

## Bring the Family!

Columbus has plenty of fun, fascinating, and family-friendly attractions for anyone who wants to step out of the conference for a bit of free time. Here are some of our recommendations.

### EATING

#### North Market

59 Spruce Street, Columbus, OH  
Home to nearly 3 dozen different eateries and vendors, the North Market is a popular destination for those wanting anything from coffee and donuts to full chicken dinners. Sit down, take out, or just take some time to explore culinary options from near and far—it's all less than 10 minutes from the Hyatt Regency on foot!

### MUSEUMS AND INSTITUTES

#### Columbus Zoo and Aquarium

4850 W. Powell Road, Powell, OH  
Located about 30 minutes from the conference, the Columbus Zoo and Aquarium is home to more than 800 species of animals, as well as conservationist personality Jack Hanna. Both the zoo and aquarium are covered under the same admission. There is also a water park, Zoombezi Bay, that is a separate admission.

#### Center of Science and Industry (COSI)

333 West Broad Street, Columbus, OH  
Less than a 10-minute drive from the Hyatt Regency, the COSI features exhibits celebrating the environment, natural history, space, and human innovation. This science center houses a wide range of exhibits for kids to adults, including a dinosaur gallery, gadget displays, and a planetarium.

#### Columbus Museum of Art

480 East Broad Street, Columbus, OH  
If you're looking for a more serene and contemplative break, the Columbus Museum of Art houses multiple collections of modern and contemporary art, as well as glass art and photography. During the conference, a couple limited time exhibits will feature elaborate flower-figure quilts as well as the influence of the Star Wars franchise on modern and popular art.

### SIGHTS AND RELAXATION

#### "The World's Largest Gavel"

145 S. Front Street, Columbus, OH  
At 30 feet long and 17,000 pounds, it's hard to object to the sight of the gavel sculpture beside the Ohio Supreme Court building near the Scioto River. About a 20-minute walk from the Hyatt Regency, this is a good stop for those who want to rest beside the river or just have a quirky photo op.

#### Goodale Park

120 W. Goodale Street, Columbus  
A 10- or 15-minute walk from the hotel will get you to Goodale Park, one of the oldest parks in the United States (1851). This 32-acre site features beautiful landscaping, gardens, a walking trail, and a pond. It's also surrounded by Victorian Village, a neighborhood of homes with charming architecture.



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JUNE 20-23, 2018 | COLUMBUS



Complete one form per attendee. **Registration cut-off is June 13, 2018** after which you may register onsite.

**SPECIAL DISCOUNT:** Register 3 or more attendees at once and you'll receive a discount! 3-4 attendees is 10% off, 5-7 attendees is 15% off, 8-9 attendees is 20% off, 10+ attendees is 25% off!

## REGISTRANT INFORMATION

Name/Credentials (name as it appears on badge) \_\_\_\_\_

Practice Name/DPM Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

E-mail Address (confirmation sent via e-mail only) \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Special Needs/Dietary Restrictions: \_\_\_\_\_

### ON/BEFORE MAY 23, 2018

#### AAPPM MEMBER RATES

- \$699 DPM
- \$423 DPM  
*(in practice 4 years or less)*
- \$399 AAPPM Life  
*(categorized by APMA)*
- \$379 Executive Manager
- \$379 Medical Assistant/  
Staff
- \$199 Resident/Student

#### NON-MEMBER RATES

- \$1099 DPM
- \$623 DPM  
*(in practice 4 years or less)*
- \$549 Executive Manager
- \$549 Assistant/Staff

*Member rates are based on individual membership status.*

### AFTER MAY 23, 2018

#### AAPPM MEMBER RATES

- \$799 DPM
- \$473 DPM  
*(in practice 4 years or less)*
- \$449 AAPPM Life  
*(categorized by APMA)*
- \$429 Executive Manager
- \$429 Medical Assistant/  
Staff
- \$199 Resident/Student

#### NON-MEMBER RATES

- \$1199 DPM
- \$673 DPM  
*(in practice 4 years or less)*
- \$599 Executive Manager
- \$599 Assistant/Staff

*Member rates are based on individual membership status.*

## ADD-ONS

YES, I would like a Speaker Presentation Handout Book \$75: The AAPPM will supply a complimentary link to all speaker presentations following the conference. For an additional fee, the AAPPM will print a bound book of any supplied speaker presentations for note taking for \$75.00 per book.

## WORKSHOP SELECTION

YES, I am attending the CMOM-POD review and testing course *(CMOM-Pod Candidates Only; must be enrolled in the program. Visit [aappm.org](http://aappm.org) for details.)*

**PAYMENT** (Please make check payable to AAPPM) Total Due \$ \_\_\_\_\_

Select payment method:  Visa  MasterCard  American Express  Check # \_\_\_\_\_

Card Number \_\_\_\_\_ Exp. Date \_\_\_\_\_ CVV \_\_\_\_\_

Cardholder Name \_\_\_\_\_ Signature \_\_\_\_\_

Address (if different from registrant address) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Pre-conference registration cut-off date is June 13, 2018. Prior to the conference we must receive both your registration form and payment. Registrations cannot be taken via telephone. CANCELLATION POLICY: All cancellation requests must be received in writing by June 6, 2018 and will be charged a \$100 processing fee. No refunds will be granted after June 6, 2018.

**SEND COMPLETED REGISTRATION FORM AND PAYMENT TO: AAPPM | 629 W. HILLSDALE ST., LANSING, MI 48933**  
**QUESTIONS? CALL 517.484.1930 | E-MAIL [office@aappm.org](mailto:office@aappm.org) | Fax: 517.485.9408**



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629 W. Hillsdale Street  
Lansing, MI 48933  
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